

7th Annual EU UN-Procurement Seminar 12-13 & 14 April, 2010

Bohemian National Hall, New York City



**The UN purchases over \$10 billion in goods and services annually
Understand how your company can do business with the UN!**

WHAT TO EXPECT?

Companies interested in learning how to do business with the UN will gain an understanding of where to find procurement notices, how the tender process works, and the type of products that the UN procures. Companies interested in promoting their products/services and wanting to know if these meet the UN requirements will have the opportunity to request a meeting with UN procurement staff.

PROGRAM OUTLINE*

April 12

General Presentations:

- Overview of the United Nations
- Vendor Registration
- Tender Process
- Legal Aspects of UN Procurement
- UN and Procurement Trends

Live UN/PD Registration Advice and Support

Panel Discussion for Goods & Services

1-on-1 meetings

7th EU-UN Network Reception

April 13

Theme Specific Workshops:

- ICT/Communication & Software
- Logistics & Transportation
- Health Care
- UN Response to Humanitarian Crises
- Procurement for Peacekeeping
- Iraq and the role of the UN
- Global B2B Partnerships
- Environmental Technologies

1-on-1 meetings

April 14**

1-on-1 meetings in the morning

Optional: UNHQ guided tour

HIGHLIGHTS

- **Supported** by several UN-procurement organizations & EU-missions in New York
- Presentations offering an overview of the largest UN organizations, their procurement procedures and activities
- **Theme-Specific Workshops** selected and moderated by UN-staff focusing on specific industries
- Meet the UN-buyers and decision makers in **1-on-1 meetings**
- Anticipated participation from **UN/PD, UN-OPS, UNICEF, UNDP, FAO, UNHCR, WFP, UNRWA, UNIDO, UNFPA PAHO, WHO**
- Excellent **B2B network opportunities** with 100 other EU companies

REGISTRATION

The first 25 registered companies receive a \$175 discount!

Visit www.eupf.org for more information and registration.

Registration starts January 4 (registration usually fills up fast).

Fee: \$875***

\$700 (for the first 25 companies)

\$550 Additional company representative

Contact us: info2010@eupf.org or T+1 212.681.2566

The Annual EU UN-Procurement Seminar is organized by the European Procurement Forum (EUPF), a 'not for profit' organization to promote EU-companies to the UN.

*Itinerary is subject to changes without prior notice, check the website www.eupf.org for the most up-to-date seminar program

** No presentations or workshops will be held on the 14th but please be aware that EUPF can schedule requested 1-on-1 meetings for your company on April 14th as well

*** Government representatives could qualify for a special price arrangement, please contact the coordinators